



2013-2014

Junior Achievement of Arizona

Central District Board Member Directory

Work Readiness | Entrepreneurship | Financial Literacy

Confidential

All information contained in the directory is confidential and is to be used by Junior Achievement of Arizona Central District Board members only.

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Ronald (Ron) Barnes
Business Strategist
Total Transit, Inc.
4600 W. Camelback Road
Glendale, AZ 85301
Phone: (602) 220-2060
Fax: (602) 200-5505
Cell: (786) 368-5286
E-mail: rbarnes1@cox.net



Since April 2010, Ron has served as National Business Development Manager for Total Transit, Inc, a transportation management firm providing innovative services meeting the mobility needs of its clients. Ron is actively involved in the community and serves as President of the Arizona Transit Association (AZTA); Past Chair of the American Public Transportation Association; Past Chair of the Conference of Minority Transportation Officials; member of the American Public Transportation Foundation Board of Directors; The Maricopa Association of Government (MAG) Transportation Policy Committee; Chair of the Mesa Transportation Advisory Board; the Mesa Art Center Foundation Board and The Local Initiative Support Corporation (LISC).

Joined the Junior Achievement of Arizona Board: 2007

Junior Achievement of Arizona Committee:

Chair, New Business Development
Executive
Strategic Planning

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. David (Dave) Bishop
Vice President of Operations
American Traffic Solutions
1330 W. Southern Avenue, Suite 101
Tempe, AZ 85282
Phone: (480) 443-7000
E-mail: david.bishop@atsol.com



American Traffic Solutions is a public safety company that provides state and local government solutions. American Traffic Solutions primary business is focused on photo enforcement for red light safety, speed and school bus stop arm enforcement. Dave is responsible for all public safety violations operational support for more than 200 customers that includes; in-bound phone servicing, violation event pre-processing, in-bound mail operations, walk-in payments and internal quality. He has approximately 200 employees in his department with the majority of the teams located at the Tempe, AZ headquarters and six smaller remote offices located in MD, Washington DC, TN, PA and NC.

Joined the Junior Achievement of Arizona Board: 2013

Junior Achievement of Arizona Committee:

Organizational Development

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Joe Bleyle

Senior Vice President, Commercial Banking
Enterprise Bank & Trust
3900 E. Camelback Road, Suite 180
Phoenix, AZ 85018
Phone: (602) 824-5700
Direct: (602) 824-5777
Cell: (602) 501-4829
E-mail: jbleyle@enterprisebank.com



Joe is a Senior Vice President and the Director of Commercial Real Estate of Enterprise Bank & Trust's Arizona Region. He joined Enterprise in 2011 as Vice President, initially managing a portion of Enterprise Bank's Acquired Assets Portfolio and later leading the team responsible for managing the Portfolio. Prior to joining Enterprise, Joe spent over 10 years in commercial banking with senior level positions at Wells Fargo and First National Bank of Arizona, primarily in commercial real estate loan origination. Additionally, he spent three years as Chief Financial Officer for a mid-sized commercial developer, which provides him with a unique understanding of the business and financial needs of his clients.

Joined the Junior Achievement of Arizona Board: 2014

Junior Achievement of Arizona Committee:

Board Development

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. David Bruno

Vice President/Managing Director
DHR International
11811 N. Tatum Blvd. Suite 3076
Phoenix, AZ 85028
Phone: (602) 992-7810
E-mail: DBruno@dhrinternational.com



As a member of the executive Committee, he was one of the eight owners of DHR with founder, David Hoffmann. Mr. Bruno has been a major contributor to the growth of DHR from 10 associates in 1994 to over 300 associates currently with 40+ offices worldwide earning it the ranking of the 5th largest search firm in the United States. With 25+ plus years' experience in senior level recruiting in both the corporate and executive search arena, Mr. Bruno has completed search work for Fortune 10 companies as well as 10-person firms in almost every state as well as Internationally. Completed searches include Chairman of the Board, CEO, President, COO, CFO, EVP, VP and Director/Manager level assignments. Industries served include healthcare, high technology, manufacturing, retail, consumer products, alternative energy, banking, Not-for-Profit/Foundations and Finance.

Joined the Junior Achievement of Arizona Board: 2013

Junior Achievement of Arizona Committee:

New Business Development

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Edward (Ed) Capasso

Senior Vice President - Finance
Henkel Consumer Goods
1900 N. Scottsdale Road
Scottsdale, AZ 85255
Phone: (480) 754-1016
Fax: (480) 754-1096
Cell: (630) 788-4789
E-mail: ed.capasso@henkel.com



Ed joined Henkel in 1985 via the Loctite acquisition. Ed graduated with a Bachelors degree in Business Administration from Bryant University and went on to earn an MBA in Finance from Sacred Heart University. Since joining Henkel, Ed has assumed a number of roles including Business Controller and Operations and General Manager. Most recently he has spent the past two years in the AE business as Vice President & Financial Commercial Director based out of California. Ed relocated to Scottsdale in June 2012.

Joined the Junior Achievement of Arizona Board: 2012

Junior Achievement of Arizona Committee:

Finance

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Ms. Wendy Carlos

Vice President

Community Development Officer
New York Community Bancorp, Inc.
6900 E. Camelback Road, Suite 350
Phone: (480) 947-4910 ext. 17
Fax: (480) 947-6910
E-mail: Wendy.Carlos@mynycb.com



Oversee community development activities for Arizona, Florida, Ohio, New Jersey and New York for New York Community Bancorp (and its thirteen banking divisions) as well as New York Commercial Bank. Wendy holds an AA from Phoenix College with a transfer to ASU in Business Law. Wendy's lifelong commitment to communities in Phoenix, Arizona has brought forth education and values in today's youth. She currently partners in many capacities with Junior Achievement, Neighborhood Economic Development Corporation, Maryvale Revitalization Corporation, Chicanos Por La Causa De Colores Domestic Violence Shelter, Arizona Foreclosure Prevention TaskForce, Fresh Start Women's Resource Center, and Florence Crittenton.

Joined the Junior Achievement of Arizona Board: 2013

Junior Achievement of Arizona Committee:

JA You're Hired

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Casey Cartier

President

Jokake Construction Services
5013 E. Washington St, Suite 100
Phoenix, AZ 85034
Phone: (602) 224-4570
Fax: (602) 3858949
Cell: (630) 788-4789
E-mail: casey.cartier@jokake.com



Leadership for 80 staff members for a \$100 million revenue producing General Contracting business, Development and implementation of the corporate vision, Strategic Planning, Market and Geographic Expansion, Financial Management, Risk Management. Casey holds a Bachelors of Science in Biochemistry with an emphasis in Food and Nutrition Science and also a Bachelors of Science in Business Management from Northern Arizona University in 2006. Casey is married with three children and living in N. Scottsdale where his wife owns a Traffic and Transportation Engineering business. Casey has been associated with Junior Achievement through Ryan Companies with the construction of Biz Town and other improvements in the facility.

Joined the Junior Achievement of Arizona Board: 2013

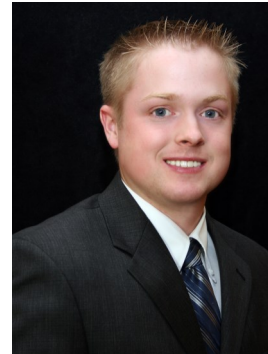
Junior Achievement of Arizona Committee:

New Business Development

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Matthew (Matt) Coughlin

Analyst - Commercial Banking
BMO Harris Bank
1 E. Camelback Road
Phoenix, AZ 85012
Phone: (602) 650-3846
Cell: (312) 273-3209
E-mail: matthew.coughlin@harrisbank.com



Matt is responsible for reviewing and underwriting loans for prospects and customers that fit into the Commercial Middle Markets group. Previously, he held management positions within BMO Harris' community banking division in Scottsdale. Starting his career with M&I Bank in Wisconsin, Matt has held various sales positions with the bank in Wisconsin.

Joined the Junior Achievement of Arizona Board: 2013

Junior Achievement of Arizona Committee:

Finance

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Ms. Karen Czack

Vice President, Global Network Services
American Express
18850 N. 56th Street
MC 75-01-10
Phoenix, AZ 85054
Phone: (602) 537-8036
Fax: (602) 537-7132
Cell: (602) 206-6696
E-mail: Karen.L.Czack@aexp.com



As Vice President, Global Network Business, Karen supports customer relationships around the world with banks and financial institutions that issue American Express branded cards accepted on the American Express global merchant network. She leads the Global Chip Product team, dedicated to shaping and enabling leadership in next generation payments such as contact chip, contactless, mobile products, and other innovative payment solutions that enhance customer experience.

Joined the Junior Achievement of Arizona Board: 2006

Junior Achievement of Arizona Committee:

Chair, Finance
Executive

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Michael Czerneda
National Channel Manager
Saddleback Communications
10190 E. McKellips Road
Scottsdale, AZ 85256
Phone: (480)-362-7167
Cell: (480) 200-7395
E-mail:
mczerneda@saddlebackcomm.com



Michael is a local business leader with a experience with Cloud, Data Center, and Telecommunications industries. He is has over 25 years of experience, and is also a coach and developer of employees in the sales profession. He is passionate with respect to community service and dedicated to faith and family. Michael is an alumni of Indiana University.

Joined the Junior Achievement of Arizona Board: 2007

Junior Achievement of Arizona Committee:

Strategic Planning

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Leo Dembinski

Partner
High Performance Edge (Retired)
Cell: (602) 717-0289
E-mail: leodembinski@aol.com



Joined the Junior Achievement of Arizona Board: 1985

Junior Achievement of Arizona Committee:

Executive

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Ms. Monique J. Erickson

Grocery Coordinator
The Kroger Co./Fry's Food Stores
2727 E. Broadway
Mesa, AZ 85204
Phone: (480) 890-5555
Cell: (602) 422-6106
E-mail:
Monique.erickson@stores.frysfood.com



Assess each store's ability to exceed customer expectations for ease of shopping, service, variety, freshness, cleanliness, food safety, and regulatory conditions. Serve as a liaison to the Dry Grocery, Specialty, Frozen, Dairy, Liquor, and DSD Departments providing upward feedback on the effectiveness of Enterprise/Division merchandising or operational plans/programs as well as local needs and products. Work with store management to identify store opportunities, analyze reports to improve sales, shrink, safety, profit and the customer shopping experience. Monique and her fiancé, Dan, are to be married in May. She has a 16 year old son attending HCLC. Monique and her fiancée reside in Gilbert.

Joined the Junior Achievement of Arizona Board: 2014

Junior Achievement of Arizona Committee:

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Michael (Mike) Farmer

Vice President
JPMorgan Chase Bank
150 W. University Drive G4-3
Tempe, AZ 85281
Phone: (480) 902-7727
Fax: (480) 902-6567
Cell: (602) 550-7774
E-mail: michael.l.farmer@chase.com



As the Vice President of Operations for JPMorgan Chase Bank, Mike is responsible for the Tempe Centerpoint operations overseeing 2,400 employees working in three lines of business including Auto Finance, Credit Card, and Mortgage. He also has responsibilities for Chase Card Services Fraud Department overseeing 1,600 employees in three site areas including Tempe, AZ; Elgin, Illinois; Manila, Philippines and Cebu, Philippines.

Joined the Junior Achievement of Arizona Board: 2008

Junior Achievement of Arizona Committee:

Audit

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. David Fitzgerald
Campus Vice President
University of Phoenix
1625 W. Fountainhead
Tempe, AZ 85282
Phone: (602) 557-2387
Fax: (602) 383-9717
Cell: (602) 284-5865
E-mail: david.fitzgerald@phoenix.edu



Lead the Phoenix Campus locations in providing an excellent academic environment leading to student success. Evaluate the higher education industry within Maricopa County for opportunities and trends. Provide community outreach to corporate partners, business leaders, and organizations in Phoenix and the surrounding area. David has been married to LeNita for 21 years and they have three children, Mikayla, Mariah, and Tyler. David is an avid golfer and is a member of the Arizona Diamondbacks Executive Council. The family resides in North Phoenix.

Joined the Junior Achievement of Arizona Board: 2014

Junior Achievement of Arizona Committee:

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Michael (Mike) Fleming
Tax Partner
Pricewaterhouse Coopers, LLP
E-mail: Michael.i.fleming@us.pwc.com



Mike is a tax partner in the Phoenix office of PwC and serves many public and private companies in the valley and throughout the West. Mike joined PwC in 1982 and was promoted to partner in 2000. Mike serves on several community organizations, including the Arizona Community Advisory Board, Local Boy Scout Organization and in the past served on the NCCJ Board as its treasurer. Mike is a native of Arizona and very interested in serving the youth of our state.

Joined the Junior Achievement of Arizona Board: 2013

Junior Achievement of Arizona Committee:

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Jeremiah (Jerry) Foster

Principal
Resolute Commercial Services
7201 E. Camelback Road, Suite 250
Scottsdale, AZ 85251
Phone: (480) 947-3248
Fax: (480) 946-3556
Cell: (602) 315-7104
E-mail: jfoster@resolutecommercial.com



Since founding Resolute Commercial Services in 2008, Jeremiah Foster has taken the lead when it comes to business development and real estate activities for the firm. To date, Jeremiah has personally been involved in the sale of more than \$400MM in real estate, the management of 2MM square feet of commercial space, more than 2,000 units of multifamily housing and 1,000 hotel keys. Jeremiah holds a Bachelor of Science degree in Engineering from the University of Arizona and is active in the community as the current Chair of Junior Achievement of Arizona's Board of Directors, Scottsdale Public Art Advisory Board, Urban Land Institute, Turnaround Management Association and Entrepreneur's Organization.

Joined the Junior Achievement of Arizona Board: 2003

Junior Achievement of Arizona Committee:

Chair, Central District Board
Executive
Board Development

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Karl Freeburg

Shareholder
Greenberg Traurig LLP
2375 E. Camelback Road, Suite 700
Phoenix, AZ 85016
Phone: (602) 445-8214
Fax: (602) 445-8611
Cell: (602) 828-3689
E-mail: freeburgk@gtlaw.com



Karl has a broad-based practice in the area of corporate finance and commercial transactions. Karl's practice includes the representation of borrowers and lenders in all types of asset-based and real estate secured financings. He also has wide-ranging experience assisting clients in the documentation and negotiation of a variety of contracts.

Joined the Junior Achievement of Arizona Board: 2002

Junior Achievement of Arizona Committee:

Finance

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Tyrone (Tye) Graham
Human Resources Leader
GE Capital, Franchise Finance
8377 E. Hartford Drive, Suite 200
Scottsdale, AZ 85260
Phone: (480) 563-6206
Fax: (602) 393-6436
Cell: (508) 463-7856
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Tye Graham is Senior HR Manager for GE Capital, Franchise Finance in Scottsdale, AZ. Tye recently joined Franchise Finance in July 2012 to lead the Human Resources team. Prior to GE, Tye was Sr. HR Business Partner with Sun Life Financial, supporting the company's Employee Benefits Group and Legal and Compliance divisions. In this role, he oversaw the delivery of various human resources disciplines for more than 1,000 employees.

Joined the Junior Achievement of Arizona Board: 2013

Junior Achievement of Arizona Committee:

Organizational Development

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Iain Hamp

Assistant Vice President,
Team Member Philanthropy
Wells Fargo Bank
100 W. Washington Street, 23rd Floor
MAC S4101-236
Phoenix, AZ 85003
Phone: (602) 378-4766
Fax: (602) 378-6991
Cell: (602) 803-4481
E-mail: iain.d.hamp@wellsfargo.com



Iain supports and manages various aspects of volunteer engagement and recognition for the 280,000 Wells Fargo Bank team members across the country and internationally. Iain also serves on both the Phoenix Community ToolBank and Arizona Forward Boards of Directors, and is a member of Valley Leadership Class 34.

Joined the Junior Achievement of Arizona Board: 2009

Junior Achievement of Arizona Committee:

Chair, Board Development
Executive
Bowl-A-Thon

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Scott Hanson

President
HMA Public Relations
3610 N. 44th Street, Suite 110
Phoenix, AZ 85018-6060
Phone: (602) 957-8881
Fax: (602) 957-0131
Cell: (602) 903-8501
E-mail: shanson@hmapr.com



Scott Hanson, APR, Fellow PRSA, is president of HMA Public Relations. He has been with the firm since 1986. Hanson is responsible for the agency's overall success, ensuring that clients' communications goals are met and that the agency maintains a viable presence in the community.

Joined the Junior Achievement of Arizona Board: 2007

Junior Achievement of Arizona Committee:

Awareness

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Todd Harkins

Market Membership Sales Manager
Sam's Club
8340 W. McDowell Rd.
Phoenix, AZ 85037
Phone: (479)616-3289
E-mail: todd.harkins@samsclub.com



Leadership and development of the Sam's Club Arizona market to attain membership objectives. Establish partnerships with businesses, organizations, and community groups to build value to the brand and provide avenues for associates to become actively involved in their communities. Todd and his wife Kelly have been married since June of 1995. Their two children, Nicholas and Amanda, both attend Basha High School. The Harkins family relocated from Illinois to Gilbert, AZ in May of 2010. Both Todd and his wife have been active in teaching Junior Achievement programs to students.

Joined the Junior Achievement of Arizona Board: 2013

Junior Achievement of Arizona Committee:

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Brad Harper
Executive Director
Trigon Executive Assessment Center
3200 N. Hayden Road, Suite 210
Scottsdale, AZ 85251
Phone: (480) 423-1776
Fax: (480) 990-3675
Cell: (602) 291-9242
E-mail: brad@trigonweb.com



Brad is one of the leading authorities on individual management development and organizational effectiveness through the management of human capital. He has conducted over 1,000 sessions with front line workers, managers and corporate CEOs over the past 20 years. He is the Executive Director of the Trigon Executive Assessment Center, a corporate consulting firm.

Joined the Junior Achievement of Arizona Board: 2005

Junior Achievement of Arizona Committee:

Chair, Organizational Development
Executive
New Business Development

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Ms. Valerie (Val) Iwinski

Senior Vice President of Operations
OneRoof Energy
Cell: (602) 697-0517
E-mail: valiwinski@me.com
viwinski@oneroofenergy.com



OneRoof Energy has quickly become one of the nation's premier solar finance providers, offering simple and affordable solar energy solutions that people can trust. As Senior Vice President of Operations at OneRoof Energy, Val oversees all Operations, Product Development & Utilization, Logistics, Customer Care, Technologies and Corporate Services. Val is responsible for improving operational efficiencies, cycle times, and the overall customer experience.

Joined the Junior Achievement of Arizona Board: 1996

Junior Achievement of Arizona Committee:

Executive
New Business Development
Women's Golf Classic

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Craig Jacob

President - Metro Phoenix Campus
DeVry University
2149 W. Dunlap Avenue
Phoenix, AZ 85021
Phone: (602) 749-4612
Fax: (602) 870-1209
Cell: (480) 322-2558
E-mail: cjacob@devry.edu



As the President of DeVry University's Metro Phoenix Campus, Craig oversees all aspects of operations for the Phoenix market. His responsibilities include academic quality, accreditation, compliance, admissions, student finance, student service and campus security.

Joined the Junior Achievement of Arizona Board: 2010

Junior Achievement of Arizona Committee:

Executive
Audit
New Business Development

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Scott Jenkins

Shareholder
Ryley Carlock & Applewhite
One N. Central Avenue, Suite 1200
Phoenix, AZ 85004
Phone: (602) 440-4890
Fax: (602) 257-6990
Cell: (602) 790-7582
E-mail: sjenkins@rcalaw.com



Scott is a shareholder and Practice Group Leader for the firm's Creditor's Rights and Bankruptcy, and Lending practice groups. He is experienced in handling various types of commercial transactions and disputes. Scott is also the firm's Hiring Shareholder. Scott has extensive experience representing national, regional and community lenders and other financial institutions in real estate and commercial loan restricting and workouts, loan and guaranty enforcement actions, judicial and non-judicial foreclosures, receiverships and bankruptcies, as well as defending against lender liability claims.

Joined the Junior Achievement of Arizona Board: 2004

Junior Achievement of Arizona Committee:

Board Development
JA Open

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Hugh Jones

Vice President of Client Services
Regis Registration Systems, LLC.
Cell: (480) 993-5051
E-mail: hjones@0702@cox.net



Hugh was a Senior Executive for Direct Alliance Corporation and Oakwood Worldwide prior to joining Regis Registration Systems. Hugh currently oversees the development, launch and ongoing client support of Regis's turnkey software platform for education based companies.

Joined the Junior Achievement of Arizona Board: 2002

Junior Achievement of Arizona Committee:

Chair, Bowl-a-Thon

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Kevin Kinerk
Consultant
Cell: (602) 402-8002
E-mail: kevin@kinerk.com



Kevin served as Senior Vice President at First Scottsdale Bank, responsible for business development, specializing in Small Business Administration (SBA) lending and small business banking. A graduate of Loyola Marymount University in Los Angeles, he has twice been named Banker of the Year by Business Development Finance Corporation (BDFC) and Southwestern Business Financing Corporation (SWBFC) and has been the top producer of SBA loans in Arizona.

Joined the Junior Achievement of Arizona Board: 2000

Junior Achievement of Arizona Committee:

Executive
Board Development
Golfer's Dream Day

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Charles (Charlie) Lala
Field Vice President
Allstate Insurance Company
222 S. Mill Avenue, Suite 601
Tempe, AZ 85281
Phone: (602) 631-6204
Fax: 1-877-285-9068
E-mail: clala1@allstate.com



Charlie is responsible for full profit and loss accountability for the Southwest Region of this leading global provider of personal lines insurance. The Southwest Region encompasses five states (Arizona, Oklahoma, New Mexico, Nevada and Utah) with 700 exclusive agents and 100 regional employees.

Joined the Junior Achievement of Arizona Board: 2012

Junior Achievement of Arizona Committee:

JA You're Hired

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Jay Layton

Southwest Division Manager
Cobb Mechanical
15525 N. 83rd Way, Suite B4
Scottsdale, AZ 85260
Phone: (480) 299-8140
E-mail: jlayton@cobbmechanical.com



Jay is responsible for Construction Operations, Business Development, and Overall Financial performance of Arizona Business. He joined the company in 2011 after spending 11 years at Kinetic Systems, Inc. also in Phoenix, AZ. Started as field Engineer in 2000, worked as a Project Manager, Regional Controller, and VP of Construction Support in time at Kinetics. Jay is originally from Olathe, KS, and has been in Arizona since 2001. He currently lives in Scottsdale with his wife Stefanie, an Arizona native, and two kids, Cassel and Scarlett. Jay and his wife have been active supporters of Junior Achievement since 2008, Jay on the Open 4 Business Golf Tournament Committee, and Stefanie on the Stock Market Challenge Committee and in in-class teaching rotations.

Joined the Junior Achievement of Arizona Board: 2014

Junior Achievement of Arizona Committee:

JA Open

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Kenneth (Ken) Lee
Senior Attorney
SRP
P.O. Box 52025
Phoenix, AZ 85072
Phone: (602) 236-4525
Fax: (602) 797-8055
Cell: (602) 740-7623
E-mail: ken.lee@srpnet.com



Ken is responsible for drafting and negotiating long term power purchase agreements, and providing legal support for Salt River Project's power supply and trading operations. He is a member of the Valley Leadership Class 29.

Joined the Junior Achievement of Arizona Board: 2010

Junior Achievement of Arizona Committee:

Organizational Development

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Frank Lyall

Director of Field Operations
Cox Communications, Inc.
1550 W. Deer Valley Road
Phoenix, AZ 85027
Phone: (623) 328-4018
Fax: (623) 328-4033
Cell: (480) 694-1246
E-mail: frank.lyall@cox.com



Frank is responsible for developing operational strategy ensuring Cox Arizona Field Operations is prepared to effectively install and service Cox residential Digital Telephone, High Speed Internet, and Digital Video to customers in more than forty-five towns and cities in the state. He provides direction and leadership to more than one hundred employees in the Field Operations Support Organization, which supports more than 800 internal Field Operations employees.

Joined the Junior Achievement of Arizona Board: 2010

Junior Achievement of Arizona Committee:

Strategic Planning

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Jonas McCormick
Partner
Deloitte Consulting LLP
2901 N. Central Avenue, Suite 1200
Phoenix, AZ 85012
Phone: (602) 234-5215
Fax: (602) 776-2232
E-mail: jonasmccormick@deloitte.com



As the leader of Arizona's Deloitte practice, Jonas serves as a business adviser to the company's top clients in the Phoenix market. Before taking on the role of managing principal, Jonas led Deloitte's consulting practice in Arizona. A management consultant by background and a partner in the strategy and operations practice, Joans was tapped as managing principal because of his experience in leading corporate strategy engagements, systems implementations and operational excellence programs for Fortune 500 clients.

Joined the Junior Achievement of Arizona Board: 2004

Junior Achievement of Arizona Committee:

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Fred Meeske
Corporate BIM Director
Rosendin Electric, Inc.
1375 W. Drivers Way
Tempe, AZ 85284
Phone: (480) 921-4022
Direct: (480) 477-1992
Cell: (602) 763-4826
E-mail: fmeeske@rosendin.com



Mr. Meeske is responsible for process development of Building Information System Standards Company-wide, and interfacing with every department to align processes for corporate initiatives. Rosendin Electric builds 3 dimensional models of electrical systems in virtual space before actually building them in the field. Mr. Meeske is married to his wife Alexandra, and has two children John and Gabrielle. He enjoys snow and water skiing, as well as camping and hiking. Mr. Meeske tries to stay involved in the community and help when possible. J/A is a real passion of his and he feels he has something to bring to the organization.

Joined the Junior Achievement of Arizona Board: 2013

Junior Achievement of Arizona Committee:

JA Open

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Ms. Susan Menchaca
Vice President
MidFirst Private Bank
20645 N. Pima Road, Suite 220
Scottsdale, AZ 85255
Phone: (480) 384-5761
Cell: (602) 570-5081
E-mail: susan.menchaca@midfirst.com



As Vice President and Private Banker for MidFirst Private Bank, Susan understands that every individual or business has different banking needs and she thrives on meeting and exceeding those needs. Susan has 14+ years of experience in the Phoenix banking community. She has held various banking management positions, served clients of one of the largest financial institutions in the Phoenix Market, and also worked with business clients through the largest locally owned business bank in Arizona.

Joined the Junior Achievement of Arizona Board: 2012

Junior Achievement of Arizona Committee:

Board Development
JA You're Hired

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Jay Nalli

Chief Executive Officer
Triton Technologies, Inc.
1295 W. Washington Street, Suite 215
Tempe, AZ 85281
Phone: (508) 230-7300
Cell: (919) 264-7600
E-mail: sjnalli@tritontechnology.com



As the Chief Executive Officer for Triton Technologies, Jay has 20+ years of experience in the information technology and teleservices fields. With past positions at both IBM and Insight, Jay has corporate management experience, a dynamic sales and marketing background, and a commitment to integrity that provides a strong foundation for leadership. Jay received his Bachelor of Science in Neuroscience from the University of Pittsburgh and his MBA from Rider University.

Joined the Junior Achievement of Arizona Board: 2007

Junior Achievement of Arizona Committee:

Executive
Organizational Development

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Kevin Nohl
Consultant
Cell: (425) 241-3983



Kevin has served as the CIO and Vice President of Information System and Services for Signature Technology Group, Inc., responsible for all IT functions and investments to support national sales, service, and operations. In his previous role, he was also responsible for consulting services, which included building and deploying skilled consulting practices across various industries, national customer facing call center organizations for STG's maintenance and service business, and all corporate facility management functions across multiple US locations.

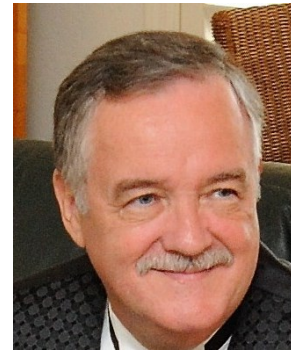
Joined the Junior Achievement of Arizona Board: 2012

Junior Achievement of Arizona Committee:

Awareness

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Robert (Bob) Paine
Consultant
Cell: (818) 613-8880
E-mail: bpaine888@aol.com



During his career, Bob has been a senior marketing executive with numerous companies including Papa John's, Pizza Hut, Jiffy Lube, IHOP, Dairy Queen, and the Arizona Lottery.

Joined the Junior Achievement of Arizona Board: 2010

Junior Achievement of Arizona Committee:

Awareness

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Tony Parisi

Director of Service Sales
West Region
Johnson Controls, Inc.
2032 W. 4th Street
Tempe, AZ 85281
Phone: (480) 894-9193
Fax: (480) 967-5213
Cell: (480) 369-7731
E-mail: tony.parisi@jci.com



As the Director of Service Sales for the West Region at Johnson Controls, Inc., Tony is responsible for driving sales & growth for 25+ branches including Western Canada. He is also responsible for implementing strategic account management and C level sales support and targeted energy related projects throughout the West Region. Tony is also responsible for the training and development programs for 100+ sales executives ensuring productivity and customer goals are achieved.

Joined the Junior Achievement of Arizona Board: 2013

Junior Achievement of Arizona Committee:

JA Open

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Peter (Pete) Rathwell

Partner
Snell & Wilmer
One Arizona Center, Suite 1900
Phoenix, AZ 85004
Phone: (602) 382-6203
Fax: (602) 382-6070
Cell: (602) 695-3933
E-mail: prathwell@swlaw.com



Pete Rathwell's practice is concentrated primarily in representing creditors in bankruptcy, insolvency, collections, and other troubled commercial matters.

Joined the Junior Achievement of Arizona Board: 1982

Junior Achievement of Arizona Committee:

Executive

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Jack Rudel

Member

Jennings, Strouss & Salmon, P.L.C.
One East Washington Street, Ste. 1900
Phoenix, AZ 85004-2385
Phone: (602) 262-5951
Fax: (602) 495-2680
E-mail: jrudel@jsslaw.com



Mr. Rudel is a business law attorney with Jennings, Strouss & Salmon, P.L.C., and has provided legal advice to international, national, regional and local business clients for over thirty-five years. Mr. Rudel is certified as a Tax Specialist by the State Bar Board of Specialization, and provides representation to such clients in tax (U.S. and International), general business planning, corporate law, mergers and acquisitions, and real estate matters.

Joined the Junior Achievement of Arizona Board: 1995

Junior Achievement of Arizona Committee:

Executive
Organizational Development

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Jeff Schelter
Vice President/
Senior Commercial Loan Officer
Alliance Bank of Arizona
2701 E. Camelback Rd, Suite 110
Phoenix, AZ 85016
Phone: (602) 797.3614
Fax: (602) 797-0373
E-mail:
jschelter@alliancebankofarizona.com



Soliciting, negotiating, underwriting and coordinating the closing of various business loan types including equipment financing, SBA, commercial building, revolving lines of credit and business acquisition loans. Responsible for developing business checking and deposit relationships and recommending treasury management products/services for customers to handle their cash more efficiently. Promote business for the Bank by maintaining good customer relations and provide customers with full relationship management support, becoming a trusted resource for their financial needs. Jeff and his wife Marissa married in September 2012, and are expecting their first child (due September 2014); the couple currently resides in Scottsdale, AZ. Jeff is a member of NAIOP, and is an active participant in various educational fronts including volunteering with the Arizona Academic Decathlon and serving on the Arizona Charter School Board's Technical Review Panel.

Joined the Junior Achievement of Arizona Board: 2014

Junior Achievement of Arizona Committee:

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Cary Smith
Executive Director
USAA
One Norterra Parkway
Phoenix, AZ 85085
Phone: (623) 715-7444
Fax: (623) 715-7991
Cell: (480) 299-9591
E-mail: cary.smith@usaa.com



Cary is responsible for USAA's Investment Management, Brokerage, Life Insurance, Annuity, and Financial Advice operations in Phoenix. In addition to product and business measures, Cary is also responsible for hiring, career development and leadership for approximately 300 Financial Advisors, Managers and Directors in USAA's Phoenix office. To maintain ties to the home office in San Antonio, Texas, Cary is the Executive Sponsor of several IT projects.

Joined the Junior Achievement of Arizona Board: 2010

Junior Achievement of Arizona Committee:

Finance

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Travis Smith
Partner
Moss Adams LLP
8800 E. Raintree Drive, Suite 210
Scottsdale, AZ 85260
Phone: (480) 366-8341
Fax: (480) 444-3423
E-mail: travis.smith@mossadams.com



Travis serves as engagement partner on many community banks, supervises staff, conducts bank loan file analyses and audits of HUD reporting entities, prepares and researches SEC and public filings, and conducts merger and acquisition due diligence. Travis has extensive experience with complex investments, fair value, derivatives and hedging activities, and he routinely works with regulators from all agencies. He is a member of the firm's Financial Services Steering Committee and leads the Phoenix office Financial Services Group.

Joined the Junior Achievement of Arizona Board: 2012

Junior Achievement of Arizona Committee:

Strategic Planning

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Art Tellez

Vice President
Client Relationship Support
Charles Schwab & Co.
2423 E. Lincoln Drive PHX Peak-2D14
Phoenix, AZ 85016
Phone: (602) 355-7883
Cell: (602) 418-0023
E-mail: art.tellez@schwab.com



Art is responsible for the integration of new products, projects and processes into the field network of call centers and branch offices. As part of this role, he is responsible for planning, field communication, field knowledge/information, and sales support.

Joined the Junior Achievement of Arizona Board: 2009

Junior Achievement of Arizona Committee:

Co-Chair, Stock Market Challenge

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Gary Tiepelman

Sr. Vice President, Contract Underwriting
Scottsdale Insurance Company
8877 N. Gainey Center Drive
Scottsdale, AZ 85258
Phone: (480) 365-2050
Fax: (480) 483-0115
E-mail: tiepelg@scottsdaleins.com



Gary is responsible for the Binding/Contract and Professional Lines Departments within Underwriting. He also oversees the Marketing/Agency Development area. Gary is responsible for a staff of 275 people and Direct Written Premiums of \$1.2 Billion.

Joined the Junior Achievement of Arizona Board: 2005

Junior Achievement of Arizona Committee:

Executive

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Cmdr. Louis Tovar
Phoenix Police Department
Central City Precinct
1902 S. 16th Street
Phoenix, AZ 85034
Phone: (602) 495-7887
Cell: (602) 320-4626
E-mail: louis.tovar@phoenix.gov



Cmdr. Tovar has served throughout the Phoenix Police Department for over 27 years including several Patrol Precincts, the Community Relations Bureau, Patrol Administration, Family Investigations Bureau, Property Crimes Bureau, the Police Training Academy, the Transit Bureau as well as the Police Chief's Office. Currently the Commander of the Central City Precinct, Louie is committed to community outreach.

Joined the Junior Achievement of Arizona Board: 1999

Junior Achievement of Arizona Committee:

Strategic Planning

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Tracy Turner

Vice President
Holder Construction
4222 E. Thomas Road, Suite 230
Phoenix, AZ 85018
Phone: (602) 224-5050
Cell: (480) 239-3595
E-mail: tturner@holder.com



Tracy is responsible for providing oversight for construction operations. He has led efforts on local projects such as the USAA Norterra campus, the Freeport-McMoRan Tower, and the Hines 24th Street and Camel-back office tower.

Joined the Junior Achievement of Arizona Board: 2011

Junior Achievement of Arizona Committee:

JA Open

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Scott Uelner

Partner
Accenture
3200 E. Camelback Road, Suite 245
Phoenix, AZ 85018
Phone: (602) 337-4066
Fax: (602) 366-6478
Cell: (480) 225-2367
E-mail: scott.uelner@accenture.com



Scott is a Senior Executive in Accenture's Finance and Performance management practice. Scott currently leads the North American practice and is responsible for project delivery for Accenture's largest clients. His consulting experience comprises 15 years across a number of industries and geographies.

Joined the Junior Achievement of Arizona Board: 2011

Junior Achievement of Arizona Committee:

JA Open

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Ms. Judie Verb

Senior Vice President/Regional Manager
U.S. Bank
2222 E. Camelback Road
Phoenix, AZ 85016
Phone: (602) 222-4581
Fax: (602) 840-4430
Cell: (949) 697-8721
E-mail: judie.verb@usbank.com



Judie is Senior Vice President and Regional Manager for consumer banking in Arizona and Nevada for U.S. Bank. She is responsible for branch leadership in Phoenix, Tucson, Las Vegas and Sacramento. She is also responsible for the expansion of U.S. Bank in both states by identifying opportunities for branch locations and overseeing development of these sites. Judie has more than 22 years of experience in the banking industry.

Joined the Junior Achievement of Arizona Board: 2004

Junior Achievement of Arizona Committee:

Strategic Planning

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Michael (Mike) Vilello
National Vendor Relationship Manager
Toyota Financial Services
3200 W. Ray Road
Chandler, AZ 85226
Phone: (480) 224-0775
Fax: (310) 381-4625
Cell: (480) 280-3578
E-mail: michael_vilello@toyota.com



Michael is responsible for managing the collections and customer service departments for Toyota Financial Services' western region customer service center located in Chandler, with over 300 Associates reporting to him.

Joined the Junior Achievement of Arizona Board: 2011

Junior Achievement of Arizona Committee:

Audit

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Lalit Wadhwa

Vice President
Global Supply Chain Operations
Avnet, Inc.
2211 S. 47th Street
Phoenix, AZ 85034
Phone: (480) 643-7562
Fax: (480) 643-7702
Cell: (480) 330-1074
E-mail: lalit.wadhwa@avnet.com



Lalit is responsible for ensuring consistent supply chain business processes for global customers across Avnet's regions and providing customers with a consistent experience regardless of location. He is a 20-year Avnet veteran.

Joined the Junior Achievement of Arizona Board: 2013

Junior Achievement of Arizona Committee:

Strategic Planning

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Ms. Marcia Wepfer

Sr. Vice President
Relationship Management Director
Institutional Retirement & Trust
Wells Fargo Bank
100 W. Washington Street, 22nd Floor
MAC S4101-228
Phoenix, AZ 85003
Phone: (602) 378-6754
Fax: 1-866-448-5635
Cell: (602) 284-6286
E-mail: wepferm@wellsfargo.com



Wells Fargo Institutional Retirement and Trust is a national leader in providing total retirement management, investment and trust and custody solutions tailored to meet the needs of institutional clients. Marcia Wepfer is senior vice president and a director of relationship management for Wells Fargo IRT, responsible for leading relationship management teams located in 25 states and providing personalized, local service to institutional clients across the country. With 235 team members, her business produces over \$210 million in annual revenue and \$7 million of cross-sales. Ms. Wepfer has been with Wells Fargo since 1982.

Joined the Junior Achievement of Arizona Board: 1996

Junior Achievement of Arizona Committee:

Executive
Finance

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Alan Wessel
Manager, Customer Operations
Support Services
APS
P.O. Box 53933 MS 3201
Phoenix, AZ 85072-3933
Phone: (602) 371-6806
Fax: (602) 944-8208
E-mail: alan.wessel@aps.com



Alan began his career at APS in 1981. In his role as Manager, Customer Operations Support Services, Alan is responsible for customer service training and development, call center support including forecasting call volume and scheduling staffing levels. He also has responsibility for customer service, rates and regulatory business resumption planning, enterprise risk management planning, and risk mitigation. Alan serves on the Edison Electric Institute Customer Committee and is the past Chair and Vice Chair.

Joined the Junior Achievement of Arizona Board:

Junior Achievement of Arizona Committee: 2005

Chair, Strategic Planning

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. David Woell

Senior Vice President, Area Executive
Bank of America
201 E. Washington Street, 24th Floor
AZ1-200-24-07
Phoenix, AZ 85004
Phone: (602) 523-2314
Fax: (602) 523-4354
Cell: (949) 836-2630
E-mail: david.woell@bankofamerica.com



David is responsible for developing end-to-end business strategies to improve market penetration in areas with high opportunity in mass affluent and mass market households. He is responsible for 119 Banking Centers, approximately 1,400 associates, and \$7 billion in deposits. David is additionally responsible for leading Local and Personal community activities with the state/market president, Affinity groups, and Corporate Social Responsibility teams to provide opportunity to our communities and grow the business.

Joined the Junior Achievement of Arizona Board: 2011

Junior Achievement of Arizona Committee:

Board Development

**Junior Achievement of Arizona
Central District Board Member Directory
2013-2014**

Mr. Michael (Mike) Zaun
Partner
Edward Jones (Retired)
Cell: (314) 497-8439
E-mail: michaelezaun@gmail.com



Mike served on Edward Jones' Hiring Task Force, as a growth leader, locations specialist and mentor. In 1997, he became a regional leader for North and South Dakota. He was one of the firm's first international regional leaders, with responsibilities for the provinces of Saskatchewan, Manitoba and western Ontario. While a financial advisor, Zaun had one of the firm's most productive branch teams. In 2010, Michael was asked to lead Financial Advisor Recruiting, Hiring and Market Analysis for Edward Jones, and today, as a member of the Financial Advisor Talent Acquisition area, he helps ensure the firm's growth objectives are met by hiring the right quality of candidates.

Joined the Junior Achievement of Arizona Board: 2012

Junior Achievement of Arizona Committee:

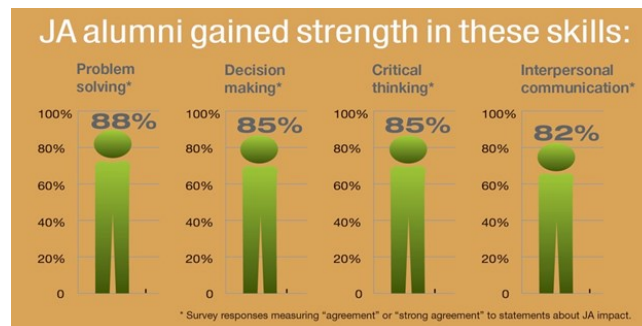
JA Open

Junior Achievement's Impact is Measureable

Junior Achievement's programs enhance the relevancy of education, bridging the gap between what students are learning in school and how it can be applied in the real world. Over the past five years, *more than 96 percent* of JA's programs have undergone comprehensive third-party evaluations to assess their effectiveness and impact. JA evaluation results have shown:

- ▲ JA students are more likely to graduate from high school. (93% versus 70%)
- ▲ JA students are more likely to attend college. (73% versus 60%)
- ▲ Teachers (95 percent) and JA volunteers (92 percent) report JA students develop a better understanding of how the real world operates.
- ▲ Eight out of ten students report that Junior Achievement helped them see the importance of staying in school.

Junior Achievement Program Results



Junior Achievement of Arizona Student Impact

- ▲ JA of Arizona will reach over 96,000 students this school year.
- ▲ 7,500 dedicated volunteers (business, community leaders, parents, etc.) will deliver our programs to K-12 grade students in Arizona.

