**Highlights from Chuck Loring Training**

**Ten Basic Responsibilities of Nonprofit Boards (BoardSource)**

1. Determine mission and purposes
2. Select the chief executive
3. Support and evaluate the chief executive
4. **Ensure effective planning**
5. Monitor and strengthen programs and services
6. **Ensure adequate financial resources**
7. **Protect assets and provide financial oversight**
8. Build a competent board
9. Ensure legal and ethical integrity
10. **Enhance the organization’s public standing**

**Board Members**

* Askers
* Ambassadors
* Advocates
* Set expectations of the board
* Should be your biggest ambassadors
  + Support at a level which reflects organization is a philanthropic priority with 100% giving personally
  + Brag about the organization, tell stories, talk to friends, families, colleagues, people they meet
* Provide with talking points, stories

**Fundraising is a Team Sport**

Organization’s Development Team

* The Mission – does the community understand what you do, the value you bring
* The Board – work with top donors, work with spheres of influence
* The Staff

The Development Process

* Cultivation – friend raising before we fundraise
* Solicitation – the ask
* Stewardship – what happened to the dollars, what impact did donation bring about

**Volunteers**

* Many of your volunteers know the organization well and can be your best ambassadors
* Ensure volunteers feel appreciated
* Provide the volunteers with information, talking points, stories, tools
* Encourage volunteers to share their own stories
* Great source for peer-to-peer fundraising