JUNIOR ACHIEVEMENT OF ARIZONA, INC.

CENTRAL DISTRICT BOARD MEETING MINUTES

**Videoconference**

**December 1, 2020**

**11:30 AM – 1:00 PM**

**Central District Board Members**:

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Member** | **Present**  **Y/N** |  | **Member** | **Present Y/N** |  | **Member** | **Present Y/N** |
| Antonia Sanchez | Y |  | Collin Krickl | Y |  | Micheline Faver | Y |
| Art Tellez | N |  | Diego Verdugo | Y |  | Neil Fernandes | N |
| Bill Cassidy | Y |  | Fred Meeske | N |  | Nikki Mancuso | Y |
| Bill Kastin | N |  | Jason Schneider | Y |  | Perry Berry | Y |
| Brad Harper | N |  | Jeff Schelter | N |  | Robert Healy | Y |
| Brian Poli | Y |  | Jen Frank | Y |  | Sean Claypool | N |
| Brittany Fuentes | Y |  | Jennifer Higgins | Y |  | Suzie Eyrich | Y |
| Cary Smith (Chair) | Y |  | Jim Wessel | Y |  | Ted Raymond | Y |
| Chad Mantei | Y |  | Jonas McCormick | N |  | Tiffany House | Y |
| Chad Thurston |  |  | Justin John | Y |  | Todd Leveen | N |
| Charlie Smith | Y |  | Karen Quick | Y |  | Tom Morgan | Y |
| Christine Baim | Y |  | Lance Infanger | N |  | Trevor Wilde | N |
| Chuck Warshaver | Y |  | Lori Bartlett | Y |  | Vijay Kapur | N |
| Clarence Stallings | N |  | Mike Suba | Y |  | Frank Marino*, ex officio* | N |

**JAAZ Staff Members**:

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Member** | **Present**  **Y/N** |  | **Member** | **Present Y/N** |  | **Member** | **Present Y/N** |
| Katherine Cecala | Y |  | Amy Schaefer | Y |  | Lily Urrutia | Y |
| Sam Alpert | Y |  | Anne Landers | Y |  | Joss Francheterre | Y |
| Colleen Cox | Y |  | Bri Tournas | Y |  |  |  |

**CALL TO ORDER**

Mr. Cary Smith welcomed the Board Members to the meeting and called the meeting to order at 11:34 AM.

**MISSION MOMENT**

Ashley Nevison, JA Young Ambassador shared her experiences with JA of AZ during our mission moment.

**APPROVAL OF 12/1/20 MEETING MINUTES**

**Mr. Wessel moved** to approve the 10/20/20 Meeting Minutes as presented.

**Mr. Perry seconded** the motion.

**The motion passed.**

**BALANCED SCORECARD & FINANCIALS**

Ms. Cecala reviewed the October 2020 Balanced Scorecard.

Ms. Schaefer presented the October 2020 Financial package.

**Ms. House moved** to approve the October Financial package as presented.

**Mr. Raymond seconded** the motion.

**The Motion passed.**

**JAAZ UPDATES**

Ms. Cecala presented updates covering general operations and the strategic framework, including the current status of staffing, programs, fundraising, events, and the JA Staff Holiday Party. Mr. Francheterre gave an update on events, particularly the JAO. Mr. Alpert gave an update on fundraising efforts. Ms. Cox gave an update about the various programs. Ms. Landers gave an update on marketing and Giving Tuesday.

**JA INSPIRE**

Ms. Tournas and Ms. Quick gave a presentation about the JA Inspire program. This is a new program in FY 20-21 year. It is for high school and middle school students. JA You’re Hired! is being incorporated into this program.

**BOARD DEVELOPMENT COMMITTEE UPDATE**

Mr. Krickl presented an update on the Board Development Committee. Still looking for two more committee members, please volunteer. Presented Martin Quintana as a new board member.

**Mr. Krickl moved** to add Martin Quintana as a new board member.

**Ms. Eyrich seconded** the motion.

**Motion passed.**

**Funraising Committee DISCUSSION**

Mr. Cary Smith recapped the conversation from the last meeting. He praised current board engagement and encouraged members to continue to be as engaged as possible. Ms. House presented an update on the Fundraising Committee. As follow up the committee decided to implement a *volunteer* $3,000 give/get, in addition to current contributions being made. Goal of $250,000 between now and the end of the fiscal year to help make up the shortfall expected by the decline in corporate giving.

**TAX CREDIT INFORMATION**

Ms. Cecala gave a presentation about Arizona Tax Credits.

**ADJOURNMENT**

**Motion to Adjourn by Mr. Charlie Smith.**

**Motion Seconded by Mr. Krickl.**

**Motion passed.**

With no additional business coming before the Board, Mr. Cary Smith adjourned the meeting at 1:00 PM.

### Minutes prepared by: Amy Schaefer

|  |  |
| --- | --- |
|  | 12/1/20 |
| Secretary | Date |