JUNIOR ACHIEVEMENT OF ARIZONA, INC.

STATE BOARD OF DIRECTORS MEETING

**October 28, 2021**

**11:30 AM– 1:00 PM**

[**https://zoom.us/2301452167**](https://zoom.us/2301452167) **Videoconference**

**State Board Members**:

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Member** | **Present**  **Y/N** |  | **Member** | **Present Y/N** |  | **Member** | **Present Y/N** |
| Art Perez | Y |  | Chrisie Ballard | Y |  | Marcia Wepfer | N |
| Brad Harper | Y |  | Frank Marino – Chair | Y |  | Patricia Waterkotte | Y |
| Cary Smith | Y |  | Karen Quick | Y |  | Pete Rathwell | Y |
| Charlie Smith | Y |  | Kim Anderson | Y |  |  |  |

**JAAZ Staff Members**:

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Member** | **Present**  **Y/N** |  | **Member** | **Present Y/N** |  | **Member** | **Present Y/N** |
| Katherine Cecala | Y |  | Amy Schaefer | Y |  | Anne Landers | Y |
| Elizabeth Clements | N |  | Joss Francheterre | Y |  | Sam Alpert | Y |
|  |  |  | Colleen Cox | N |  |  |  |

**GUEST:**

**CALL TO ORDER and Welcome**

The business meeting of the State Board of Directors retreat was called to order by Mr. Marino at 11:32AM.

**MISSION MOMENT**

Chrisie Ballard shared about how she and Martha Chinnock made a presentation to the 100+ Women Who Care Tucson about why JAAZ should be selected to be awarded a pot of donations at the quarterly meeting. Because of their presentation, JA won $29,400. This will qualify for the Hillman grant match at $14,700.

**APPROVAL OF MINUTES OF** **AUGUST Meeting**

Members reviewed the minutes from the 8/19/21 Board Meeting.

**Motion to approve** **the Minutes of the 8/19/21 meeting** was made by Ms. Ballard.

**Motion seconded** by Mr. Perez.

**Motion unanimously approved.**

**FINANCE REPORTS**

Ms. Cecala reviewed the 9/30/21 Balanced Scorecard.

Ms. Schaefer reviewed the Financial Statements as of September 30, 2021.

**Motion to approve** **the 9/30/21 Financial Statements** was made by Mr. Harper.

**Motion seconded** by Ms. Quick.

**Motion unanimously approved.**

**Finance and Audit Committee**

Ms. Quick and Ms. Schafer presented the audit reports for the year ended June 30, 2021.

**Motion to approve** **the June 30, 2021 audit reports** was made by Mr. Perez.

**Motion seconded** by Ms. Quick.

**Motion unanimously approved.**

Ms. Quick presented the 2020 Form 990.

Ms. Quick presented Chip Griffith of OneAZ Credit Union as a new Finance & Audit Committee Member.

**Motion to approve** **Chip Griffith as a new Finance & Audit Committee Member** was made by Mr. Perez.

**Motion seconded** by Mr. Cary Smith.

**Motion unanimously approved.**

**JA UPDATES**

Ms. Landers reported that we are continuing to work on building strategic partnerships within the community. She also reported that JA Worldwide is changing the brand and presented the options of logo and tagline that are being considered.

Ms. Katherine Cecala gave an update on key activities. She provided the JA USA strategic plan. Our only open staffing position is the JA Inspire Director position. We currently have 26 staff, still down from our pre-pandemic level of 39 staff. Programs are progressing with a blend of in-person and virtual presentations. We have some volunteer needs for November. We have secured more than 20% of the revenue needed to achieve our goal of $500,000 for the 3-year, $250,000 Hillman grant match in the first 3 months. The date of the JA Heroes event has changed to December 14, 2021. Ms. Cecala was looking for feedback as to if a new board member from Yuma should be on the Southern District Board or the Central District Board.

Mr. Alpert gave an update on fundraising activities and goals.

Mr. Francheterre gave an update on event activities. The first Stock Market Challenge event occurred last week, more events coming up, they are virtual again this year. There was a bowl-a-thon last week. The December 10, 2021, JA Open foursomes are sold out.

**BOARD DEVELOPMENT COMMITTEE**

Mr. Harper and Ms. Cecala reported that the Board Development Chairs of the State and District Boards are working to increase diversity of Board members. They are also working on how to better orient new Board Members. Use of the Board portal is highly encouraged and will be important.

**STRATEGIC FRAMEWORK AND 2021/22 Priorities**

Ms. Cecala reviewed JAAZ 2021/22 priorities and our progress toward achieving those goals.

**Other Business**

Mr. Marino asked about January Board Retreats.

**Adjournment**

With no further business coming before the members the meeting was adjourned by Mr. Marino at 12:51 PM.

### Minutes prepared by Amy Schaefer

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|  | October 28, 2021 |