**JUNIOR ACHIEVEMENT OF ARIZONA, INC.**

**STATE BOARD ANNUAL RETREAT**

**Thursday, February 9, 2023**

**9:00 AM – 1:00 PM**

**JA Office, 636 W. Southern Ave., Tempe, AZ**

**OR**

**log-in to the Zoom meeting here:** [**https://us02web.zoom.us/j/85256542394**](https://us02web.zoom.us/j/85256542394)

**AGENDA**

|  |  |  |
| --- | --- | --- |
| 9:00 AM | Welcome | Art Perez |
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| 9:05 AM | Call to Order; Opening Comments  Approval of December Meeting Minutes ***(Vote)***  Review Agenda | Art Perez |
|  |  |  |
| 9:10 AM | Balanced Scorecard  Financial Review & Year-End Forecast | Katherine Cecala  Amy Schaefer |
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| 9:15 AM | JA Key Updates | Leadership Team |
|  |  |  |
| 9:25 AM | Exploring JA’s Vision  ATLAS Update  Strategic Framework and Priorities   * 3DE * Money on the Move * JA Inspire   Strategic Discussions   * Programmatic Priorities: Numbers of Students, Which Students (Age/Grade, Income Level, Geography), Types of Programs (Depth/Impact) * Volunteers * Delivery Method – In-person, Digital | All |
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| 11:00 AM | Five-Year Economic Model | Katherine, Amy, All |
|  |  |  |
| 12:00 PM | Lunch |  |
|  |  |  |
| 12:15 PM | Revenue Development   * Individuals, Corporations, Foundations * Special Events * Governmental | Sam Alpert  Joss Francheterre  Anne Landers |
|  |  |  |
| 12:45 PM | Other Business, Wrap Up | Art Perez |
|  |  |  |
| 1:00 PM | Adjourn | Art Perez |